

The 21 Irrefutable Laws of Leadership

1. THE LAW OF THE LID
Leadership Ability Determines a Person's Level of Effectiveness
2. THE LAW OF INFLUENCE
The True Measure of Leadership Is Influence--Nothing More, Nothing Less
3. THE LAW OF PROCESS
Leadership Develops Daily, Not in a Day
4. THE LAW OF NAVIGATION
Anyone Can Steer the Ship, But It Takes a Leader to Chart the Course
5. THE LAW OF E. F. HUTTON
When the Real Leader Speaks, People Listen
6. THE LAW OF SOLID GROUND
Trust Is the Foundation of Leadership
7. THE LAW OF RESPECT
People Naturally Follow Leaders Stronger Than Themselves
8. THE LAW OF INTUITION
Leaders Evaluate Everything With a Leadership Bias
9. THE LAW OF MAGNETISM
Who You Are Is Who You Attract
10. THE LAW OF CONNECTION
Leaders Touch a Heart Before They Ask for a Hand
11. THE LAW OF THE INNER CIRCLE
A Leader's Potential Is Determined By Those Closest to Him
12. THE LAW OF EMPOWERMENT
Only Secure Leaders Give Power to Others
13. THE LAW OF REPRODUCTION
It Takes a Leader to Raise Up a Leader
14. THE LAW OF BUY-IN
People Buy Into the Leader, Then the Vision
15. THE LAW OF VICTORY
Leaders Find a Way for the Team to Win
16. THE LAW OF THE BIG MO
Momentum Is a Leader's Best Friend
17. THE LAW OF PRIORITIES
Leaders Understand that Activity Is Not Necessarily Accomplishment
18. THE LAW OF SACRIFICE

A Leader Must Give Up to Go Up

19. THE LAW OF TIMING

When to Lead Is as Important as What to Do and Where to Go

20. THE LAW OF EXPLOSIVE GROWTH

To Add Growth, Lead Followers--To Multiply, Lead Leaders

21. THE LAW OF LEGACY

A Leader's Lasting Value Is Measured By Succession